

COVID-19 Vaccine Talking Points

Thank you for helping to promote the COVID-19 vaccine to those who matter to you – your employees, fellow club members, friends, neighbors and loved ones.

We understand that these conversations can be difficult. To help, here are some recommended talking points about the vaccine.

- 1. What are your concerns? Note: Let the person talk and listen without judgement or argument.
- 2. I/we want you to be safe. The vaccine is the best way to ensure your protection against COVID-19.
- Remember, the vaccine isn't just about you. It's about all those around you – your grandparents, parents, friends, etc. Your vaccine is a step closer to being back together again.
- 4. The vaccine will not give you the disease because it does not contain a live virus. It only gives you the antibodies to protect against it.
- 5. I have been vaccinated. You can do this, too. It's best for everyone and is the only way to bring back what we loved before this happened.

- 6. I understand. We are all tired, scared and worried. Trust me, studies show the vaccine is safe. I know you may have heard misinformation about the vaccines; there is no microchip, it won't alter your DNA and its proven safe for use. You can do this.
- There is no cost for the vaccine and you can sign up online or call your doctor's office for help getting scheduled.

Avoid the following in your discussion

- Debating/arguing with the person; if they're not ready, try again later
- Too many scientific details; try to keep it simple
- Judgment or scolding for not being vaccinated yet

Do try these tactics

- Use a personal/real life example
- Offer to help with a ride and/or registering online
- Focus on the future ("Imagine if we can go back to normal in a few months? We're almost there!")

